

Haines Watts R&D + Honest Mobile



about Haines Watts

Industry: Accountancy Firm

Summary of business:

Being a business owner can be lonely and challenging. Having a business advisor that can act as a sounding board and is there when you need solid business advice is priceless. Enter Haines Watts, specialising in R&D Tax Relief, Patent Box and Land Remediation Tax Relief Claims.

We're working with Haines Watts R&D North West Ltd., so we caught up with their team to find out how they'd been getting on. We spoke to Anna Fisher (R&D Account Manager).

Haines Watts specialize in advising and supporting business owners, with our expertise and their innovation – it's a winning combination.

We're a bespoke team with expert knowledge of R&D Tax Relief, Patent Box and Land Remediation Tax Relief Claims.

Haines Watts and SIMs

We decided to introduce work phones as we needed our team to be more proactive and get away from emailing.

We wanted more personalised 1-2-1s with clients, which was impossible during lockdown.

A member of staff explained they didn't want to use their personal phone, so we took that on board and decided to issue everyone with a company phone.

One of our shareholders told us about Honest Mobile, so I got in touch with them. I expected the process to be challenging and dreaded the hassle and time I presumed it would take.

“being able to check phone usage has also come in handy for our audit trails”

In my previous role I had to issue out over 25 phones across the company when we took out a contract with another network provider and it was extremely stressful and took weeks for everything to be working properly.

From start to finish with Honest Mobile (initial conversation to active phones) it took less than 10 days. Fantastic!

“I was gobsmacked at how easy it was to transfer a number”

switching to Honest

Setting things up worked like clockwork. Everything arrived as promised.

We had to have 10 deliveries made to all employees due to working from home. Everyone got their SIM and phone in a timely manner. The ordering process was super easy.

easily transfer your number

I was gobsmacked at how easy it was to transfer a number without having to remove a SIM!

smart notifications

Our phone bills have been cheaper than expected and every time someone dials a number that has a higher rate we get an alert immediately.

first-class customer support

We have nothing but good things to say about the team – customer care is second to none!

easily track usage

Being able to check phone usage has also come in handy for our audit trails.



sustainability

Sustainability is at the forefront of a lot of our clients minds, so we're glad we can fly the flag and tell our clients that we've switched over to Honest Mobile.

It's been a good conversation starter sometimes, as we can talk about the steps we've taken with choosing more sustainable partners in our supply chain.

“the app, the quick responses, everything is made so simple”

The accounting industry as a whole is becoming a more positive influence on clients during audits – helping stakeholders look beyond the short term costs associated with choosing to introduce 'greener' policies and therefore realising the long term benefits.

I would recommend Honest Mobile to everyone

The app, the quick responses, everything is made so simple.

Anna Fisher
R&D Account Manager